

MEMBER SPOTLIGHT SERIES

Nick Harris

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Please provide a short 50-word intro about yourself and your career path. If you are not from London, what brought you here?

After completing my Land Management degree at the University of Reading, I worked jointly between the UK and International Valuation teams at a major consultancy which was a unique role at the time. I then joined Savills in 2007 to establish the European Valuation team, and I have since become the Head of UK and Cross Border Valuations as well as overseeing the Strategic Advisory EMEA team. I am originally from Norfolk. I moved to London to begin my career and I'm still here.

What has been a highlight of your career so far? OR What has been your biggest career challenge so far and how have you overcome it?

I first set out working in International Valuations as a young professional when the data in many countries was very limited, and I was often travelling on my own in opaque markets – for example Ukraine, Azerbaijan and Uganda. I threw myself in and gave it a 'go', when others perhaps would have shied away, and this gave me the opportunity to work on a breadth of projects and establish my credibility in this specialism. I would always encourage people to embrace the challenges they face and find a way through.

What has been your experience and involvement with CREW UK?

I first became involved with CREW UK around 5 years ago after being introduced by a mutual contact. During my involvement with CREW UK, I have been able to mentor six mentees within the CREW Mentorship Programme, formed part of a panel for a Mentor Roundtable and have joined various networking events in London.

Plan B - if you were not in real estate, what would you be involved in now?

Not sure I had a Plan B. Prior to my real estate degree, I was involved in telemarketing for double-glazing so maybe that!

What are your interests/passions outside of work?

I am quite often travelling with work so most of my free time is spent with my family and two children. I am also a Norwich City season ticket holder – the team which holds the record for most relegations from the Premier League.

Is there a book or a podcast that you have found insightful and would like to share with the community?

Traditional property press sources are a good starting point for expanding your commercial awareness, however if you want to learn about broader trends or emerging sectors, I would suggest tapping into a wider range of news sources or publications specific to any area in which you have particular interest.

I can highly recommend a series of podcasts by Savills called Real Estate Insights and which cover a range of themes responding to changes in the built environment.

Did you like what you've read, and now keen to get involved in CREW UK?

Visit <https://crewuk.org/why-join/benefits-qualifications> to explore membership and benefits